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a fabulous practical guide on how to become a better negotiator. This book succeeds in providing readers with the tools necessary to get more out of work and life, and it works! Mon, 27 Dec 2010 23:58:00 GMT Getting More: How to Negotiate to Achieve Your Goals in ... - How to Negotiate to Achieve Your Goals in the Real World These tips are from the book Getting More, by Stuart Diamond, an award-winning professor of the famed negotiation course at Wharton Business School. 1. Tue, 10 Dec 2002 23:58:00 GMT How to Negotiate to Achieve Your Goals in the Real World - Needs PDF companion file ... leading negotiation practitioner and professor Stuart Diamond draws on the research and practice of 30,000 people he has taught and advised in 45 countries over two decades to outline specific, practical and better ways to deal with others. ... Getting More is based on Professor Diamond's award-winning ... Mon, 05 Nov 2018 10:40:00 GMT Getting More (Audiobook) by Stuart Diamond | Audible.com - Review: Getting More. by Trent Hamm Updated on 02.12.11. Books and Reading . Every Sunday, The Simple Dollar reviews a personal finance or other book of interest. ... My approach to this, as always, is to learn more, and that's where Stuart

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Diamond's Getting More comes in. Sat, 10 Nov 2018 03:03:00 GMT Review: Getting More - The Simple Dollar - Finding, valuing and addressing the pictures in the heads of the other party is more important than any collection of facts, evidence or resources that one can muster. Mon, 05 Nov 2018 11:30:00 GMT Getting More: How to Negotiate to Achieve Your Goals in the Real World - GETTING MORE. How to Negotiate to Achieve Your Goals in the Real World. by Stuart Diamond. BUY NOW FROM ... Kirkus Reviews Issue: Nov. 1st, 2010. More Non-Fiction > SIMILAR BOOKS SUGGESTED BY OUR CRITICS: Indie. HOW TO MAXIMIZE YOUR POTENTIAL. by Michael McFadden Nonfiction. Thu, 08 Nov 2018 22:54:00 GMT GETTING MORE by Stuart Diamond | Kirkus Reviews - Stuart Diamond is an American Pulitzer Prize-winning journalist, professor, attorney, entrepreneur, and author who has taught negotiation for more than 20 years at the University of Pennsylvania's Wharton School of Business. Stuart Diamond - Wikipedia - STUART DIAMOND is one of the world's leading experts on negotiation. He has advised executives and managers from more than 200 of the Fortune 500 companies, and taught 30,000 people in 45

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